
CONFIDENTIALITY AGREEMENT

Individual marina data provided will be kept strictly confidential and only sighted by the Executive Officer of MIAA and the researcher Dr Ed Mahoney. Only grouped and aggregated data of the participating marinas will be presented as part of the study outcomes.

A complete glossary of terms used in this survey can be found at the end of this document. You should review these definitions before completing the survey and when terms are used in particular questions. Terms included in the glossary are shown in italics.

Q1. Are you willing to take MIAA's Marina Values Study?

- 1 - Yes [**→ Go to Q2**]
- 2 - No [**→ Exit survey**]

----- Page 1 -----

Q2. Some companies own and/or operate more than one marina. How many marinas does your company own/operate?

- 1 - One [**→ Go to Q3**]
- 2 - More than one [**→ Skip to Q4**]

----- Page 2 -----

Q3_.

- Q3_1** - Marina name: _____
- Q3_2** - Marina company (e.g., management ownership) if different than marina name: _____
- Q3_3** - Person completing survey: _____
- Q3_4** - Job title: _____
- Q3_5** - Email address: _____
- Q3_6** - Date: _____

----- Page 3 -----

[Skip to Q5]

Q4_. It is important that you complete a different survey for each marina that your company owns/operates. Do not answer for all marinas that you own/manage by completing one survey.

Please complete the following information for the marina you manage and for which you will complete the survey. If you own more than one marina, submit this survey and then re-enter and complete separate surveys for each marina that you own.

- Q4_1** - Marina name: _____
- Q4_2** - Marina company (e.g., management ownership) if different than marina name: _____
- Q4_3** - Person completing survey: _____
- Q4_4** - Job title: _____
- Q4_5** - Email address: _____
- Q4_6** - Date: _____

----- Page 4 -----

Type of Marina

Q5. Please specify what best describes your marina. Marina definitions can be found at the end of this document.

- 1 - Club marina (yacht/motorboat)
- 2 - Tourism/Accommodation marina
- 3 - Retail marina
- 4 - Traditional marina
- 5 - Service & repair marina
- 6 - Residential marina

----- Page 5 -----

Scope of Marina Operations/Activities

Q6_. What facilities and services were offered and operated by the marina (not tenants of the marina) between 1 July 2008 and 30 June 2009. Please use the “Additional information/specifications” box to specify other boating-related services.

Do not include facilities or services that were provided/offered only by tenants. You will be asked about tenant-provided facilities and services later in the survey.

	Q6_A_ - Availability of goods/services Offered & marina operated (Check all that apply)	Q6_B_ Additional information/specifications
1 - Wet berths	<input type="checkbox"/>	_____
2 - Moorings	<input type="checkbox"/>	_____
3 - Dry stack storage	<input type="checkbox"/>	_____
4 - Hard stand / Trailers	<input type="checkbox"/>	_____
5 - Slipping / Haul-out / Lift-out	<input type="checkbox"/>	_____
6 - Fuel	<input type="checkbox"/>	_____
7 - Electricity charges to berth renters	<input type="checkbox"/>	_____
8 - Other berth-related utilities (e.g., water, internet, phone, cable/sat)	<input type="checkbox"/>	_____
9 - Marina services (e.g., pump-out, laundry, etc.)	<input type="checkbox"/>	_____
10 - Boat repair services	<input type="checkbox"/>	_____
11 - Charter & hire boats	<input type="checkbox"/>	_____
12 - New / Used boat sales	<input type="checkbox"/>	_____
13 - Restaurant / F&B	<input type="checkbox"/>	_____
14 - Chandlery & other retail	<input type="checkbox"/>	_____
15 - Lodging / Accommodations	<input type="checkbox"/>	_____
16 - Membership (i.e., yacht club)	<input type="checkbox"/>	_____
17 - Gaming	<input type="checkbox"/>	_____
18 - Educational services/boating classes	<input type="checkbox"/>	_____
19 - Sailing schools	<input type="checkbox"/>	_____
20 - Races (e.g., sail, yacht)	<input type="checkbox"/>	_____
21 - Meetings and functions (e.g. weddings, receptions)	<input type="checkbox"/>	_____
22 - Other boating-related services	<input type="checkbox"/>	_____
23 - Other boating-related services	<input type="checkbox"/>	_____
24 - Other boating-related services	<input type="checkbox"/>	_____

Q7. Do you meter electricity used by renters of berths?

- 1 - Yes [→ Skip to Q9]
- 2 - No [→ Go to Q8]

----- Page 6 -----

Q8. Do you charge a separate fee for electricity usage or is it incorporated into the berth rental fee?

- 1 - Charge a separate fee
- 2 - Incorporated into berth rental fee

----- Page 7 -----

Capital Items

Q9. What did the marina spend on capital equipment, infrastructure, machinery, etc. (excluding GST) between 1 July 2008 and 30 June 2009? Do not include capital expenditures of tenants.

Leave blank only if you did not have capital expenditures between 1 July 2008 and 30 June 2009.

Q9_1 - Total capital expenditures by marina (\$): _____
 Q9_2 - Additional description: _____

----- Page 8 -----

Marina Sales, Revenues, and Cost of Sales (Excluding GST)

Q10. Please provide information on the different sources of sales and revenues to the marina. Provide answers to the following questions with specific dollar (\$) amounts (exclusive of GST). Please provide figures from the 1 July 2008 to 30 June 2009 period for various categories of revenues that accrue to the marina.

If you generate a particular category of revenues (e.g., charter & hire) but you cannot or are unwilling to provide the information, please check the Not Available (N/A) box. Only check the N/A box if the marina generates this source of revenue.

	Q10_A_ - Sales & revenues (\$)	Q10_B_ - N/A	Q10_C_ - Additional information/specifications
1 - Wet berths	_____	<input type="checkbox"/>	_____
2 - Moorings	_____	<input type="checkbox"/>	_____
3 - Dry stack storage	_____	<input type="checkbox"/>	_____
4 - Hard stand / Trailers	_____	<input type="checkbox"/>	_____
5 - Slipping / Haul-out / Lift-out	_____	<input type="checkbox"/>	_____
6 - Fuel	_____	<input type="checkbox"/>	_____
7 - Electricity charges to berth renters	_____	<input type="checkbox"/>	_____
8 - Other berth-related utilities (e.g., water, internet, phone, cable/sat)	_____	<input type="checkbox"/>	_____
9 - Marina services (e.g., pump-out, laundry, etc.)	_____	<input type="checkbox"/>	_____
10 - Boat repair services	_____	<input type="checkbox"/>	_____
11 - Charter & hire boats	_____	<input type="checkbox"/>	_____
12 - New / Used boat sales	_____	<input type="checkbox"/>	_____
13 - Restaurant / F&B	_____	<input type="checkbox"/>	_____
14 - Lodging / Accommodations	_____	<input type="checkbox"/>	_____
15 - Chandlery & other retail stores	_____	<input type="checkbox"/>	_____
16 - Membership fees	_____	<input type="checkbox"/>	_____
17 - Gaming revenues	_____	<input type="checkbox"/>	_____
18 - Educational services/boating classes	_____	<input type="checkbox"/>	_____

- 19 - Sailing schools _____
- 20 - Races (e.g., sail, yacht) _____
- 21 - Other _____
- 22 - Rents received from tenants _____

Q11_. Please provide information on the different sources of cost of sales to the marina of the following four categories. Provide answers to the following questions with specific dollar (\$) amounts (exclusive of GST). Please provide figures from the 1 July 2008 to 30 June 2009 period for various categories of costs that accrue to the marina.

If you do not incur costs associated with a particular category of revenues, leave that box blank. However, if you incur cost (of goods sold) for a particular type of revenue but are unable or unwilling to provide cost information please check the N/A box.

	Q11_A_ - Cost of sales (\$)	Q11_B_ - N/A	Q11_C_ - Additional information/specifications
1 - Fuel	_____	<input type="checkbox"/>	_____
2 - Marina utilities (e.g., power, water, internet, phone, cable/sat)	_____	<input type="checkbox"/>	_____
3 - Food and beverage	_____	<input type="checkbox"/>	_____
4 - Other merchandise for sale	_____	<input type="checkbox"/>	_____

Payments to Federal, State, and Local Governments (Excluding Income Tax and Payroll Tax)

Q12. What type of land ownership and leases does the marina have for marina-related land and water? Please check all that apply.

- Q12_1 - Freehold [**→ Skip to Q15**]
- Q12_2 - State lease [**→ Go to Q13**]
- Q12_3 - Local lease [**→ Go to Q13**]
- Q12_4 - Other _____ [**→ Skip to Q15**]

Q13_. Please enter the amount paid by the marina for state and local leases.

If you did not pay one of the leases, please leave that box blank.

If you paid a certain type of lease but you are unable or unwilling to provide information on the amount, please check N/A for that lease.

	Q13_A_ - Marina leases (\$)	Q13_B_ - N/A	Q13_C_ - Additional information/specifications
1 - State water lease	_____	<input type="checkbox"/>	_____
2 - State land lease	_____	<input type="checkbox"/>	_____
3 - Local land lease	_____	<input type="checkbox"/>	_____

Q14_. When (month and year) does your water lease expire?

Please enter your response as follows: YYYY/MM. For example, if your lease expires in June 2009, you would enter 2009/06.

Q14_1 - State water lease expires: _____

Q15_. Please enter the amount paid by the marina for taxes between 1 July 2008 and 30 June 2009.

If you did not pay one of the taxes please leave that box blank. Please use the “Additional information/specifications” box to specify other taxes.

If you paid a certain type of tax but you are unable or unwilling to provide information on the amount, please check N/A for that tax.

	Q15_A_ - Marina taxes (\$)	Q15_B_ - N/A	Q15_C_ - Additional information/specifications
1 - State land tax	_____	<input type="checkbox"/>	_____
2 - State tax on gaming revenues	_____	<input type="checkbox"/>	_____
3 - Local council rates	_____	<input type="checkbox"/>	_____
4 - Other taxes	_____	<input type="checkbox"/>	_____
5 - Goods & services tax (GST) on marina sales*	_____	<input type="checkbox"/>	_____
6 - Goods & services tax (GST) on marina purchases*	_____	<input type="checkbox"/>	_____

*Sum of your quarterly BASE returns provides this data

Marina Employment and Salaries/Wages per Annum

Q16_. Please indicate the number of persons employed and the amount paid in salaries and wages by the marina between 1 July 2008 and 30 June 2009. Again, do not report for the marina’s tenants. If you either do not have or are unwilling to provide information please check N/A. *Casual employees* are those that are employed 20 hours a week or less.

Leave a box blank if you do not employ persons (e.g., casual employees) or pay a particular type of compensation.

	Q16_A_ - Marina	Q16_B_ - N/A	Q16_C_ - Additional information/specifications
1 - Number of employees <i>permanent</i> January 2009	_____	<input type="checkbox"/>	_____
2 - Number of employees <i>permanent</i> July 2009	_____	<input type="checkbox"/>	_____
3 - Number of employees <i>casual</i> January 2009	_____	<input type="checkbox"/>	_____
4 - Number of employees <i>casual</i> July 2009	_____	<input type="checkbox"/>	_____
5 - Total gross annual payroll (incl. bonuses, incentives) 1 July 2008 to 30 June 2009 (\$)	_____	<input type="checkbox"/>	_____
6 - Total annual superannuation paid 1 July 2008 to 30 June 2009 (\$)	_____	<input type="checkbox"/>	_____
7 - Total annual allowances (car, travel, etc.) 1 July 2008 to 30 June 2009 (\$)	_____	<input type="checkbox"/>	_____
8 - Total government tax component of wages bill (PAYG Tax) 1 July 2008 to 30 June 2009 (\$)	_____	<input type="checkbox"/>	_____
9 - Other government taxes on labour (payroll tax, PAYE tax, fringe benefits tax) 1 July 2008 to 30 June 2009 (\$)	_____	<input type="checkbox"/>	_____

Marina Tenants

Q17. Some Australian marinas rent space or facilities inside the marina to other businesses, both boating-related (e.g., repair, charter services, food and beverage, lodging) and non-boating-related (e.g., hairdresser, medical supplies). Did your marina have business tenants between 1 July 2008 and 30 June 2009?

- 1 - Yes [**→ Go to Q18**]
- 2 - No [**→ have Wet berths, skip to Q22 (number of wet berths)**
have Moorings, skip to Q30 (number of moorings)
have Dry stack, skip to Q35 (number of vessels in dry stack)
have Hard stand, skip to Q38 (number of vessels in hard stand)
have no storage, Exit survey]

----- Page 14 -----

Q18_. How many tenants did the marina have during the period of 1 July 2008 to 30 June 2009?

Please enter only numbers in the box; no commas, letters, or symbols.

Q18_1 - Number of tenants: _____

Q19_. How many of these tenants provided boating-related and non-boating-related facilities, services, or products?

Please enter only numbers in the boxes; no commas, letters, or symbols. The total of your responses must equal the number of tenants at the marina.

Q19_1 - Boating-related facilities, services, products: _____ [**→ Go to Q20 if 1 or more**]

Q19_2 - Non-boating-related facilities, services, products: _____

[If no tenants offer boating-related facilities, services, products AND...
...have Wet berths, skip to Q22
...have Moorings, skip to Q30
...have Dry stack, skip to Q35
...have Hard stand, skip to Q38
...have no storage, Exit survey]

----- Page 15 -----

Scope of Boating-related Marina Tenant Operations/Activities

Q20_. What boating-related facilities and services were offered and operated by tenants of the marina between 1 July 2008 and 30 June 2009? Please use the “Additional information/specifications” box to specify other boating-related services.

	Q20_A_ - Availability of goods/services Offered & tenant operated (Check all that apply)	Q20_B_ - Additional information/specifications
1 - Slipping / Haul-out / Lift-out	<input type="checkbox"/>	_____
2 - Fuel	<input type="checkbox"/>	_____
3 - Boat repair services	<input type="checkbox"/>	_____
4 - Charter & hire boats	<input type="checkbox"/>	_____
5 - New / Used boat sales	<input type="checkbox"/>	_____
6 - Restaurant / F&B	<input type="checkbox"/>	_____
7 - Chandlery & other retail	<input type="checkbox"/>	_____
8 - Lodging / Accommodations	<input type="checkbox"/>	_____
9 - Other boating-related services	<input type="checkbox"/>	_____
10 - Other boating-related services	<input type="checkbox"/>	_____
11 - Other boating-related services	<input type="checkbox"/>	_____

Boating-related Marina Tenant Employment and Salaries/Wages per Annum

Q21_. Please indicate number of persons employed and the amount paid in salaries and wages by boating-related marina tenants between 1 July 2008 and 30 June 2009. If you either do not have or are unwilling to provide information please check N/A. *Casual employees* are those employed 20 hours per week or less.

Leave a box blank if boating-related marina tenants do not employ persons (e.g., casual employees).

	Q21_A_ - Boating-related tenant	Q21_B_ - N/A	Q21_C_ - Additional information/specifications
1 - Number of employees <i>permanent</i> January 2009	_____	<input type="checkbox"/>	_____
2 - Number of employees <i>permanent</i> July 2009	_____	<input type="checkbox"/>	_____
3 - Number of employees <i>casual</i> January 2009	_____	<input type="checkbox"/>	_____
4 - Number of employees <i>casual</i> July 2009	_____	<input type="checkbox"/>	_____

[Have Wet berths, go to Q22
 Have Moorings, skip to Q30
 Have Dry stack, skip to Q35
 Have Hard stand, skip to Q38
 Have no storage, Exit survey]

Wet Berths

Q22_. Please provide the following information about wet berths provided by the marina between 1 July 2008 and 30 June 2009.

Enter only numbers in the boxes; no commas, letters, or symbols.

Q22_1 - Total number of wet berths: _____

Q22_2 - Number of strata berths: _____ [1 or more, answer Q23 then go to Q24.
0 strata berths, answer Q23 then skip to Q26]

Q22_3 - Number of berths available for *permanent/casual* rental (do not enter number here): _____

Q23_. Please report the total number of wet berths available in the following size categories. The sum of berths in the different size categories must equal the total number of wet berths.

Enter only numbers in the boxes; no commas, letters, or symbols. The sum of berths in the different size categories must equal the total number of wet berths.

Q23_1 - 0 - 10 meters: _____

Q23_2 - 10.1 - 14 meters: _____

Q23_3 - 14.1 - 16 meters: _____

Q23_4 - 16.1 - 20 meters: _____

Q23_5 - 20.1+ meters: _____

----- Page 18 -----

Q24_. You indicated that the marina has [piped from Q22_2] strata berths. Please indicate the number of strata berths within the following size categories.

Enter only numbers in the boxes; no commas, letters, or symbols. The total number of strata berths available in the different size categories must equal the number of strata berths provided by the marina [piped from Q22_2].

Q24_1 - 0 - 10 meters: _____

Q24_2 - 10.1 - 14 meters: _____

Q24_3 - 14.1 - 16 meters: _____

Q24_4 - 16.1 - 20 meters: _____

Q24_5 - 20.1+ meters: _____

Q25_. Please indicate the number of vessels of different sizes that occupied the [piped from Q22_2] strata berths between 1 July 2008 and 30 June 2009.

Please enter only numbers in the boxes; no commas, letters, or symbols.

Q25_1 - 0 - 10 meter vessels: _____

Q25_2 - 10.1 - 14 meter vessels: _____

Q25_3 - 14.1 - 16 meter vessels: _____

Q25_4 - 16.1 - 20 meter vessels: _____

Q25_5 - 20.1+ meter vessels: _____

----- Page 19 -----

Q26_. You indicated that the marina has **[piped from Q22_3]** berths available for *permanent* and/or *casual rentals*. How many berths were occupied by permanent renters between 1 July 2008 and 30 June 2009? Permanent renters are those who stay/rent at the marina for three months or more.

Please enter only numbers in the boxes; no commas, letters, or symbols.

- Q26_1 - July 2008: _____
- Q26_2 - August 2008: _____
- Q26_3 - September 2008: _____
- Q26_4 - October 2008: _____
- Q26_5 - November 2008: _____
- Q26_6 - December 2008: _____
- Q26_7 - January 2009: _____
- Q26_8 - February 2009: _____
- Q26_9 - March 2009: _____
- Q26_10 - April 2009: _____
- Q26_11 - May 2009: _____
- Q26_12 - June 2009: _____

Q27_. Please estimate the overall (annual) percentage of vessels of different sizes that occupied permanent berths between 1 July 2008 and 30 June 2009.

Enter only numbers in the boxes; no commas, letters, or symbols. The sum of provided percentages must equal 100%.

- Q27_1 - 0 - 10 meter vessels: _____ %
- Q27_2 - 10.1 - 14 meter vessels: _____ %
- Q27_3 - 14.1 - 16 meter vessels: _____ %
- Q27_4 - 16.1 - 20 meter vessels: _____ %
- Q27_5 - 20.1+ meter vessels: _____ %

----- Page 20 -----

Q28_. Based upon your previous responses, we have calculated the number of berths available for *casual rentals* at the marina for each month. Casual renters are those who stay/rent at the marina for less than three months.

[These will not be completed by respondent, but will be filled in for them based upon their responses using the following formula: Total # of berths (Q22_1) - # strata berths (Q22_2) - # occupied permanent rentals (Q26_1 through 12 for each month) = # of berths available for casual rental (Q28_1 through 12 for each month).]

- Q28_1 - July 2008: _____
- Q28_2 - August 2008: _____
- Q28_3 - September 2008: _____
- Q28_4 - October 2008: _____
- Q28_5 - November 2008: _____
- Q28_6 - December 2008: _____
- Q28_7 - January 2009: _____
- Q28_8 - February 2009: _____
- Q28_9 - March 2009: _____
- Q28_10 - April 2009: _____
- Q28_11 - May 2009: _____
- Q28_12 - June 2009: _____

Q29_. Please indicate how many days the berths were occupied by *casual renters* between 1 July 2008 and 30 June 2009. Provide an estimate of the number of days you rented to casuals, even if you do not have dedicated casual berths.

Enter only numbers in the boxes; no commas, letters, or symbols.

- Q29_1 - July 2008: _____
- Q29_2 - August 2008: _____
- Q29_3 - September 2008: _____
- Q29_4 - October 2008: _____
- Q29_5 - November 2008: _____
- Q29_6 - December 2008: _____
- Q29_7 - January 2009: _____
- Q29_8 - February 2009: _____
- Q29_9 - March 2009: _____
- Q29_10 - April 2009: _____
- Q29_11 - May 2009: _____
- Q29_12 - June 2009: _____

----- Page 21 -----

[Have Moorings, go to Q30
Have Dry stack, skip to Q35
Have Hard stand, skip to Q38
Have no storage, Exit survey]

Moorings

Q30_. How many moorings were provided by the marina between 1 July 2008 and 30 June 2009?

Please enter only numbers in the box; no commas, letters, or symbols.

- Q30_1 - Total number of moorings: _____

----- Page 22 -----

Q31_. You indicated that the marina has **[piped from Q30_1]** moorings available for *permanent and/or casual rentals*. How many moorings were occupied by permanent renters between 1 July 2008 and 30 June 2009?

Please enter only numbers in the boxes; no commas, letters, or symbols.

- Q31_1 - July 2008: _____
- Q31_2 - August 2008: _____
- Q31_3 - September 2008: _____
- Q31_4 - October 2008: _____
- Q31_5 - November 2008: _____
- Q31_6 - December 2008: _____
- Q31_7 - January 2009: _____
- Q31_8 - February 2009: _____
- Q31_9 - March 2009: _____
- Q31_10 - April 2009: _____
- Q31_11 - May 2009: _____
- Q31_12 - June 2009: _____

Q32_. Please estimate the overall (annual) percentage of vessels of different sizes that occupied permanent moorings between 1 July 2008 and 30 June 2009.

Enter only numbers in the boxes; no commas, letters, or symbols. The sum of provided percentages must equal 100%.

- Q32_1 - 0 - 10 meter vessels: _____ %
- Q32_2 - 10.1 - 14 meter vessels: _____ %
- Q32_3 - 14.1 - 16 meter vessels: _____ %
- Q32_4 - 16.1 - 20 meter vessels: _____ %
- Q32_5 - 20.1+ meter vessels: _____ %

Q33_. Based upon your previous responses, we have calculated the number of moorings available for *casual rentals* at the marina for each month. [These will not be completed by respondent, but will be filled in for them based upon their responses using the following formula: Total # of moorings (Q30_1) - # occupied permanent rentals (Q31_1 through 12 for each month) = # of moorings available for casual rental (Q33_1 through 12 for each month).]

- Q33_1 - July 2008: _____
- Q33_2 - August 2008: _____
- Q33_3 - September 2008: _____
- Q33_4 - October 2008: _____
- Q33_5 - November 2008: _____
- Q33_6 - December 2008: _____
- Q33_7 - January 2009: _____
- Q33_8 - February 2009: _____
- Q33_9 - March 2009: _____
- Q33_10 - April 2009: _____
- Q33_11 - May 2009: _____
- Q33_12 - June 2009: _____

Q34_. Please indicate how many days the moorings were occupied by casual renters between 1 July 2008 and 30 June 2009.

Enter only numbers in the boxes; no commas, letters, or symbols.

- Q34_1 - July 2008: _____
- Q34_2 - August 2008: _____
- Q34_3 - September 2008: _____
- Q34_4 - October 2008: _____
- Q34_5 - November 2008: _____
- Q34_6 - December 2008: _____
- Q34_7 - January 2009: _____
- Q34_8 - February 2009: _____
- Q34_9 - March 2009: _____
- Q34_10 - April 2009: _____
- Q34_11 - May 2009: _____
- Q34_12 - June 2009: _____

[Have Dry stack, go to Q35
Have Hard stand, skip to Q38
Have no storage, Exit survey]

Dry Stack Boat Storage

Q35_. How many vessels did the marina have in permanent dry stack boat storage between 1 July 2008 and 30 June 2009?

Please enter only numbers in the boxes; no commas, letters, or symbols.

Q35_1 - Number of vessels in dry stack boat storage: _____

Q36_. Please indicate the number of vessels of different sizes kept in permanent dry stack boat storage between 1 July 2008 and 30 June 2009.

Enter only numbers in the boxes; no commas, letters, or symbols.

Q36_1 - 0 - 4 meter vessels: _____

Q36_2 - 4.1 - 6 meter vessels: _____

Q36_3 - 6.1 - 8 meter vessels: _____

Q36_4 - 8.1 - 10 meter vessels: _____

Q36_5 - 10.1 - 12 meter vessels: _____

Q36_6 - 12.1 - 14 meter vessels: _____

Q36_7 - 14.1+ meter vessels: _____

Q37_. Please estimate the overall (annual) percentage of vessels of different sizes that occupied permanent dry stack boat storage between 1 July 2008 and 30 June 2009. The sum of provided percentages should equal 100%.

Enter only numbers in the boxes; no commas, letters, or symbols. The sum of provided percentages must equal 100%.

Q37_1 - 0 - 4 meter vessels: _____%

Q37_2 - 4.1 - 6 meter vessels: _____%

Q37_3 - 6.1 - 8 meter vessels: _____%

Q37_4 - 8.1 - 10 meter vessels: _____%

Q37_5 - 10.1 - 12 meter vessels: _____%

Q37_6 - 12.1 - 14 meter vessels: _____%

Q37_7 - 14.1+ meter vessels: _____%

----- Page 25 -----

[Have Hard stand, skip to Q38]

[Have no storage, Exit survey]

Hard Stand and Trailer Storage

Q38_. How many vessels did the marina have in permanent hard stand and trailer storage between 1 July 2008 and 30 June 2009?

Please enter only numbers in the boxes; no commas, letters, or symbols.

Q38_1 - Number of vessels in permanent hard stand and trailer storage: _____

Q39_. Please indicate the number of vessels of different sizes kept in permanent hard stand and trailer storage between 1 July 2008 and 30 June 2009.

Enter only numbers in the boxes; no commas, letters, or symbols.

Q39_1 - 0 - 10 meter vessels: _____

Q39_2 - 10.1 - 14 meter vessels: _____

Q39_3 - 14.1 - 16 meter vessels: _____

Q39_4 - 16.1 - 20 meter vessels: _____

Q39_5 - 20.1+ meter vessels: _____

Q40_. How many vessels did the marina have in casual hard stand and trailer storage between 1 July 2008 and 30 June 2009?

Please enter only numbers in the boxes; no commas, letters, or symbols.

Q40_1 - Number of vessels in casual hard stand and trailer storage: _____

Survey Definitions

Yacht Club Marina

Club that operates in a traditional committee/membership manner and contains marina berths/moorings in excess of 50. Club house with amenities, food and beverage, but with or without repair facilities/poker machines.

Examples:

Sydney/Pittwater

Royal Motor Yacht Club, Point Piper; Cruising Yacht Club; Royal Motor Yacht Club Broken Bay; Royal Prince Alfred Yacht Club Pittwater.

Perth

Royal Perth Yacht Club; South of Perth Yacht Club.

Tourism/Accommodation Marina

Marina has a minimum number of 50 berths/moorings with short term accommodation adjoining with food and beverage, plus possible retail.

Examples:

East Coast Australia

Anchorage Marina; Versace Hotel Marina; Cains Marlin Marina.

Retail Marina

Marina has a minimum of 50 berths/moorings/dry stack with associated retail outlets exceeding 2,000 sqm. It may or may not have haul-out repair facilities.

Examples:

NSW

d'Albora Marinas Nelson Bay; d'Albora Marinas Akuna Bay; d'Albora Marinas The Spit.

QLD

Marina Mirage Surfers Paradise; Runaway Bay; Mariners Cove.

Traditional Marina

Minimum of 50 berths/moorings/ dry stack with up to a maximum 2,000 sqm of retail/commercial and some haul-out/service facilities.

Examples:

Sydney

Rose Bay; Fergusons; d'Albora Marinas Cabarita.

Regional NSW

Soldiers Point Marina; Quays Marina; Holmepoint Marina.

Qld

Meridien Marinas Abel Point; Spinnaker Sound.

Melbourne

Savages Wharf; d'Albora Marinas Pier 35; St Kilda Marina.

Service & Repair Marina

Some berthing plus some commercial/retail but primarily a service/haul-out facility. A minimum of 50

berths/moorings/dry stack. Minimum haul facility and hard stand to accommodate a minimum of 300m of vessel with associated services.

Examples:

QLD

Gold Coast City Marina; Gold Coast Marine Centre; Mackay City Marina; Meridien Marinas; Horizon Shores; Rivergate Marina.

Residential Marina

Examples:

Walsh Bay (Sydney); Woolloomooloo Wharf (Sydney); Marina YE (Melbourne).

Casual Employee

Any person who works less than 20 hours per week.

Permanent Employee

Any person who works more than 20 hours per week on a regular basis.

Casual Marina Boat Storage Customer

Any boat that stays less than three months.

Permanent Marina Boat Storage Customer

Any boat that stays for three months or more.